



FOR IMMEDIATE RELEASE: February 8, 2010

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Townsend Corporation Announces Sales Management Additions

Parker City, IN. - The Townsend Corporation announced today that John Poulter has joined the company as General Manager and National Sales Manager for Townsend Chemical LLC. In his new role Poulter will direct the company's sales team, manage supplier relationships and provide overall leadership on the distribution of herbicide products. He reports to the Company's President, Phil Chambers.

Poulter's main charge will be to enhance the sales effort as it continues to provide industry-leading service. Poulter comes to Townsend with nearly 35 years of industry experience in a variety of management and sales positions with DuPont. He has successfully managed national sales efforts in agricultural chemicals including forestry and vegetation management throughout his career. He brings a wealth of industry relationships and expertise that will provide immediate impact in his role at Townsend. Poulter holds a bachelors of science from the University of Minnesota.

Roxie Lee has joined Townsend Chemical LLC as Area Sales Manager. In her new role, Lee will provide leadership on key national accounts while assisting in sales team development and overall business and marketing strategies. She will be part of the team developing a strong solution-focused approach to the company's Integrated Vegetation Management customer programs.

Prior to joining Townsend, Lee was an Account Manager for Monsanto for over 20 years. She brings extensive experience in sales, key account management, market development, product and sales training, and network development to her new role. Lee has a strong established reputation for dynamic and creative leadership in the vegetation management business. She holds both a bachelor's and a master's degree in Agricultural Economics from Clemson University. Lee lives in Raleigh, NC; she is married and has a son.

About Townsend Corporation

The Townsend Corporation, headquartered in Parker City, IN is a leading service provider to the energy, industrial and defense industries. The company's core businesses include vegetation management services, line clearing and herbicide application services for electric utilities, pipeline companies and roadways; power line and substation construction for the energy industry; in-plant construction and electrical maintenance services; tower wiring for wind energy projects; herbicide and equipment wholesale supply; and emergency storm restoration services. To learn more, please visit our website at www.thetownsendcorp.com.