



UAI, Davey Tree team to bring comprehensive software solutions and GPS field services to utility marketplace

UAI, Inc., a leading provider of comprehensive GIS-based utility software solutions, and The Davey Tree Expert Company (Davey), one of the oldest and largest companies in the green industry, have announced a working relationship. It will offer utilities turn-key solutions for GIS mapping, outage, staking, maintenance, vegetation management, pole inspection and GPS field inventory.

Davey Resource Group (DRG), a division of Davey, will assist UAI as an exclusive field services provider. The coupling of leading-edge technology and field experience should allow Davey to more effectively serve its utility clients.

This relationship strengthens UAI's field service capabilities and brings a unique and powerful combination to the utility marketplace. UAI's UtilityCenter® 2.x provides utilities with computer applications used by managers, dispatchers, design engineers, planners, and field crews tasked with outage restoration, staking, construction, maintenance, vegetation management, job orders, pole inspections and GPS data collection.

"UAI is excited to be working with an organization of the caliber of Davey Resource Group," said Joe Johnson, vice president of utility sales for UAI. "We truly complement each other, and we are confident that our customers will benefit from working with an experienced industry leader."

Pat Covey, vice president and general manager, Davey Resource Group, agreed. "With more than a century of experience in the green industry, Davey Tree knows that the secret to longevity is recognizing opportunity in the midst of change," he said. "This alignment allows both of us to work from our core competencies and grow in the arena of asset management."

About Davey:

Founded in 1880, The Davey Tree Expert Company (www.davey.com) is one of the most respected names in the utility industry and provides line clearance and vegetation management services throughout North America. The Davey Resource Group (DRG), a division of Davey Tree, provides clients with technical expertise, right-of-way management solutions, and the personnel and tools necessary to manage assets on the right-of-way.

About UAI:

UAI (www.uai.com) was founded in 1994 with a vision to increase the efficiency of utility operations through computerization of outage restoration, field design, construction, maintenance, planning, pole inspection, vegetation management, and integration of existing databases residing in third-party systems for customer information, billing, work order management, SCADA, meter reading, telephone call answering, and inventory management.

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More info:
Joe Holmes

joe.holmes@uai.com

256-705-5170 direct 256-759-4579 cell

Jennifer Lennox
jlennox@davey.com
330-673-9511 direct